











Participate with Confidence

340BDirect® for the Independent Pharmacy

340BDirect® is the first and only company to deliver a program that allows all types of pharmacies to provide and receive the benefits of 340B like their large chain counterparts. Our pharmacy-focused process helps reduce the challenges and complexities created by 340B, making it easier for the pharmacy to participate with confidence.

340BDirect® exclusively represents the interest of the pharmacy in its 340B relationships with covered entities and administrative companies. Our program establishes specified financial performance acceptable to the pharmacy, monitors program performance, and provides the support, infrastructure, platform, and expert 340B personnel to help manage the complete spectrum of your 340B program.

Benefits

-  Pharmacy-specified financial performance
-  Opt-in participation
-  Wholesaler flexibility
-  Inventory control – swell management
-  Invoices timed with drug delivery
-  Program reconciliation and reporting
-  Options to remove costly true-ups
-  HRSA compliance and support
-  No upfront cost
-  340B experts focused on your needs



Expertise

Our team of 340B experts – with over 50 years of combined knowledge and experience – puts your pharmacy firmly in the circle of industry insight and thought leadership. **Our Business Process as a Service** (BPaaS) delivers a finished platform for effective 340B program management

Performance Management – An “Opt-in” Network

Your pharmacy should only participate as a contract pharmacy in 340B if performance is at least equal to retail sales given the program type and covered entity drug mix. Our team of analysts uses proprietary analytic tools to carefully select covered entity relationships that appropriately benefit both the pharmacy and the covered entity. By opting into the 340BDirect® network, the pharmacy will only be connected to covered entities that agree to meet standards of performance predetermined by the pharmacy.

Program Visibility – Reporting, Accounting, Analytics

340B has many moving pieces – claims, inventory, ordering, invoicing, payments, etc. It is critical that the pharmacy has visibility and reporting into these areas. 340BDirect® provides reports that track 340B financial performance compared to retail performance as well as claim, inventory, invoice and payment reports.

Inventory Management

Inventory swell can have an impact on pharmacy operations and cash flow. 340BDirect® inventory swell management reduces the impact of inventory swell on the pharmacy, reducing a large obstacle for participating in the 340B program.

Support

Our people are 340B experts who handle all aspects of program implementation, management, and covered entity engagement. This allows the pharmacy to focus on the day-to-day operations of the business, minimizing the need to find, train, and develop costly internal resources. Two hours per month of consulting are included.

Compliance

The 340BDirect® claim tracking and patient eligibility system provides increased visibility into 340B compliance to help reduce the risk of diversion and other HRSA-related compliance issues.

Information Access

340BDirect® offers an online, real-time system, along with a support team that provides information, reporting and analytics to serve all functional areas of the pharmacy.